



THE  
AMERICAN  
TOBACCO  
COMPANY

November 12, 1987

To Whom it May Concern:

Reference Letter for Hans Weidner

Mr. Hans Weidner, a former service engineer from Focke & Co., was contracted by the Company as a consultant on Focke packing machines.

He has been with us in that capacity since July, 1984. His company name is Hansapak Enterprises, Inc., a Canadian Company. Since his base is Montreal, Canada, we had to reimburse him for his travel and living expenses while in Durham.

We consider Mr. Weidner an individual uniquely qualified to assist us to keep our high standards of production and quality of products. He is an excellent instructor and communicates his knowledge of machinery to our own personnel.

Very truly yours,

A handwritten signature in cursive script that reads "R. H. O'Bryan".

R. H. O'Bryan  
Production Engineer