

CHANEL

INC.

August 14, 1997

To whom it may concern,

For the past two years, we have profit from the services of HANSA PAC ENTERPRISES for the conception and/or improvement of complex equipment, ie: filler, carton former, crimper, etc...

The following criteria were taken into consideration before choosing HANSA PAC:

- Productivity (automation)
- Quality of workmanship
- Set-up time
- Maintenance
- Up-to-date technologies
- After-sale service
- Acquisition cost

HANSA PAC ENTERPRISES met and/or surpassed all of these requirements against other competitors in the same category.

If you require any further information, please do not hesitate to contact the undersigned.



Fernand Sauriol
Production Manager
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